Choose the platform. Keep the requirements.

Northbridge Components

200 agents

Synthetic procurement scenario

31 October 2026

Four gates. No trade-offs.

$180,000

Year-one subscription + implementation ceiling

EU + SSO

EU hosting at signature; production SSO

12 weeks

Production migration from signature

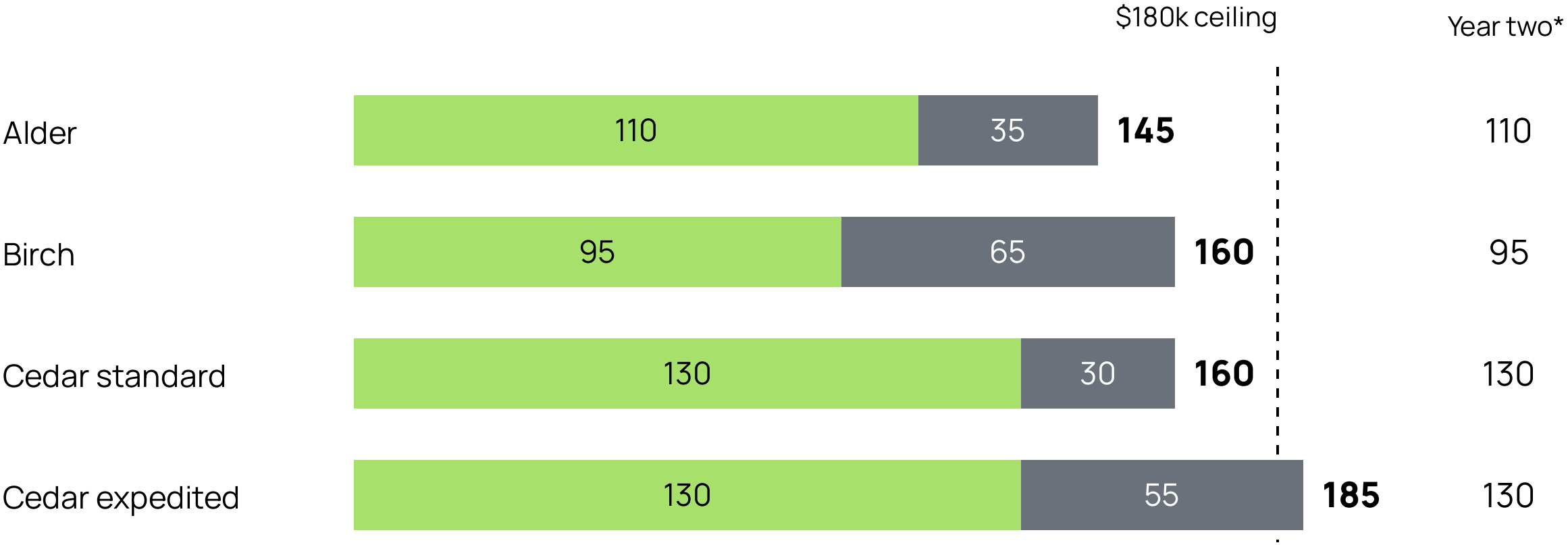
Complete migration

Tickets, customers, attachments

Estimates are not contractual commitments. No legacy archive agreed.

Alder has the lowest quoted year-one cost

USD thousands · 200 named seats · Subscription + Implementation



*Subscription only, before unagreed renewal changes. Taxes and usage overages excluded.

Only Alder potentially clears the gates

Alder	$145k · 10 weeks · EU + SSO stated
Birch	Fails EU hosting
Cedar standard	14 weeks exceeds deadline
Cedar expedited	$185k exceeds budget

Supplier statements, not validated compliance.

Ten weeks is an estimate, not a commitment

10

weeks estimated
2 weeks nominal headroom



Ready source data

Mapping decisions: five business days

One rehearsal

All suppliers: unsigned milestones; ERP connector untested.

Attachments remain Alder’s exit risk

Records

Export API

Attachments

Manual admin workflow

Automated bulk export excluded

Test migration in and export out separately: completeness, effort, fees, acceptance.

Cedar lacks end-to-end export evidence; superiority is unproven.

Close four gates before signature

IT / Security

Validate EU hosting, data flows, SSO, security.

Operations / Migration

Test attachments, migration, export; agree acceptance.

Finance / Procurement

Validate allowance against 18,000-ticket/month workload; confirm overages, taxes, limits.

Programme / Supplier

Resource contractual 12-week completion; test ERP.

Prefer Alder.
Award only after validation.

If gates fail, return to leadership.
No automatic substitution.

Synthetic procurement scenario