Cedar scheduling software
Example quote

This is an invented supplier quote for a document-reading exercise. Names, prices and conditions are fictional. Do not use it as real purchasing information.

Scope and price

Item	Quoted amount
Annual licence per seat	US$120
Seats	40
Annual licence total	US$4,800
One-time setup fee	US$600
First-year total before tax	US$5,400

Included service

The quote includes weekday email support and one remote setup session. Telephone support is not included. The quoted total excludes tax.

The quote does not state how long onboarding takes. It does not state a renewal price or a guaranteed response time.

Original Syaxis practice material. You may download and use this document for personal or commercial training. Page 2 contains a second quote for comparison.

Harbor scheduling software Example quote

This is the second invented quote in the same exercise. Compare the price and the included service before making a claim about value.

Scope and price

Item	Quoted amount
Annual licence per seat	US$145
Seats	40
Annual licence total	US$5,800
One-time setup fee	US$0
First-year total before tax	US$5,800

Included service

The quote includes weekday email and telephone support and two remote setup sessions. The quoted total excludes tax.

The quote does not state how long onboarding takes. It does not state a renewal price or a guaranteed response time.

Practice questions: What is Cedar’s first-year total? Which quote is cheaper in year one? What differs in support? How long will onboarding take? Use the article’s answer table to check the response.